

**CLIENT DETAILS**

(Please complete any missing information)

		DATE:	Wednesday, 30 April 2003
NAME:	Brett Burke	COMPANY:	Australand
ADDRESS:	PO Box 4555 Richmond East 3121		
EMAIL:	bburke@australand.com.au	WEB:	
PHONE:	(03) 9426-1000	MOBILE:	
FAX:	(03) 9426-1050		

DESCRIPTION OF GOODS**Shade Structure for GMC, Melbourne Airport**

Option 1: Attached to Building

PROJECT ESTIMATE

ITEM	DESCRIPTION	UNIT COST	UNITS	COST	INC GST
Membranes	Hyperbolic <u>Ferrari 502 - Silver</u> Acrylic Lacquer Coated PVC Waterproof, excellent durability, fully welded construction, excellent strength and soil resistance, 100%UV				
	Approximate Membrane Area (SQM)				
Membrane 1		33.87		\$X,XXX	\$X,XXX
Posts:	139.7 x 3.5 CHS Galvanised Steel (powder coated)		1	\$XXX	\$XXX
Brackets:	Medium Brackets		3	\$XX	\$XXX
ENGINEERING					
Design and Certification	CAD Drafts, Connection Details, Certification and Form 13		YES	\$XXX	\$X,XXX
Project Coordination	Site check, design, consultation & project planning	\$XX/hr	1	\$XX	\$XX
Installation	Estimated labour in erecting structures, inc travel	\$XX/hr	10	\$XXX	\$XXX
	Estimated labour in erecting sails inc travel	\$XX/hr	8	\$XXX	\$XXX
	Concrete (cubic meters)		0.7	\$XXX	\$XXX
	Hole Digger (hours)		4.4	\$XXX	\$XXX
	Skip for Soil Removal	Size of bin	2	\$XXX	\$XXX
TOTAL				\$X,XXX	\$X,XXX

Deposit Req'd**\$X,XXX**

Option 2: Self standing structure

PROJECT ESTIMATE

ITEM	DESCRIPTION	UNIT COST	UNITS	COST	INC GST
Membranes	Hyperbolic Ferrari 502 - Silver Acrylic Lacquer Coated PVC Waterproof, excellent durability, fully welded construction, excellent strength and soil resistance, 100%UV Approximate Membrane Area (SQM)				
Membrane 1		33.87		\$X,XXX	\$X,XXX
Posts:	139.7 x 3.5 CHS Galvanised Steel (powder coated)			\$XXX	\$X,XXX
ENGINEERING Structural Design and Certification	CAD Drafts, Connection Details, Certification and Form 13			\$XXX	\$X,XXX
Project Coordination	Site check, design, consultation & project planning			\$XX/hr	\$XX
Installation	Estimated labour in erecting structures, inc travel			\$XX/hr	\$XXX
	Estimated labour in erecting sails inc travel			\$XX/hr	\$XXX
	Concrete (cubic meters)				\$XXX
	Hole Digger (hours)				\$XXX
	Skip for Soil Removal			Size of bin	\$XXX
TOTAL				\$X,XXX	\$X,XXX

Deposit Req'd**\$X,XXX**

TERMS

- 1) 33% deposit required on confirmation of order.
- 2) Delivery estimated at 2-3 weeks for installation of posts, fittings and structures from time of order confirmation. A further 2 weeks should be allowed for membrane installation.
- 3) 5 year warranty on workmanship
- 4) Manufacturers warranty on fabric
- 5) Skip will be used for the removal of rubble and dirt unless client advises that they wish to retain earth.
- 6) Balance due immediately upon installation of membranes.
- 7) If a Planning Permit is required by the local council, their charges for lodgement of applications will be borne by the client.
- 8) Variations that will increase charges over and above those stated in the estimated above include:
 - A. The acceptance of this "Estimate" will be regarded as total and unqualified acceptance of the designs as shown in the plans provided. Any changes to the plans provided made by client after the acceptance of this estimate will be charged at 5% of total costs per variance, plus direct costs associated with increases in sizes of steel, sails, membranes etc.
 - B. Installation costs based upon clean, clay soil, free of debris and pollution. Rocky or shale laden earth that requires hand-digging , jack hammers and/or additional hire of hole digging machinery will be charged at \$60/hr over and above estimates detailed above.
 - C. Client to advise Horizon Sailmakers of any impeding underground services (water, storm water, electricity, phone, data and gas) that may impede digging of footings. No warranty given for damage caused due to unknown or uninformed underground services and costs of repair will be borne by the client.

PAYMENT METHOD

Credit Card	<input type="checkbox"/> Mastercard	<input type="checkbox"/> Visa	<input type="checkbox"/> Bankcard
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>			
Security Code: <input type="text"/> <input type="text"/> <input type="text"/>			
Expiry Date ____/____		Signature: _____	
Or	<input type="checkbox"/> Cheque (enclosed)	<input type="checkbox"/> Cash (enclosed)	